

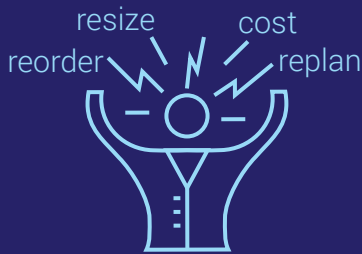
# Raise the Game:

## arcserve® OneXafe® Solo



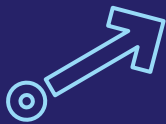
Feeling this pain?

Managing growth of  
backup data is a nightmare.



Each time your customers  
add just 1-2 machines or see any significant  
increase in data to protect, this happens.

Increased costs. Underutilized assets.



Traditional off-the-shelf BDR solutions seem to be all-in or all-out.

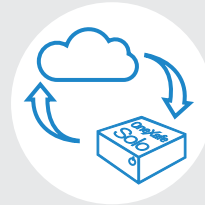
RIGID.

Unable to leverage your assets or any expertise  
you may have in order to tailor a right-fit solution  
to your customer.

Why  
OneXafe® Solo  
is the cure.

OneXafe Solo handles data growth  
easily and seamlessly.

One solution for all your customers.



- Backup directly to Arcserve Cloud or keep a local copy to replicate to our Cloud
- Use any storage available at the customer site
- Use same appliance to protect 1 or 20 machines at a customer site

Goodbye status quo.  
Welcome to flexibility.

Now you can take the best approach  
for your business with OneXafe Solo.



- Backup directly to Arcserve's Cloud
- Backup to local storage
- Leverage your own data center for replication and failover

Flip Over for More



arcserve®

## Feeling this pain?

Wasting your life and margins away.



Your ability to build BDRs for your customers used to give you a technical advantage. But now, the need to maintain different configurations for customers and the cost involved in **maintaining, deploying, and servicing those custom solutions is constantly eating into your margins.**

On-box virtualization:  
FAIL.



Lack of performance is a huge issue. Simultaneous failover of more than one server? Especially when it requires orchestration?

**Out of the question.**

Everyday business is now confusing and a time sink.



Between a custom-built BDR's capacity limitations and the overhead of procuring and deploying licenses for protecting additional machines, **you're constantly wasting time responding to customers' ever-changing environments.**

## Why OneXafe Solo is the cure.

**Now life is easy.**

OneXafe Solo eliminates wasted time on needless customization, allowing you to leverage strategic technical knowledge and assets.



- Use airdrop delivery, your admins don't ever need to physically visit your customer
- Manage appliance from a hosted management console
- Instruct the appliance to update itself to the latest software

**OneXafe Solo's performance rocks.**

Now you have orchestration and failover to the cloud - **independent of the number of machines.**



- Click once for an orchestrated failover to StorageCraft Cloud – includes DRaaS
- Tap into enterprise-class scalability for all your customers' failover needs
- Standardize on one solution for all your customers' DR requirements

**OneXafe Solo is a breeze.**

Dynamically meeting the needs of your customers from licensing, to purchasing, to deployment, without operational overhead – **now you're improving service desk profitability.**



- Assign any number of machines to protect with a hosted management console
- Change configs. at any time without contacting StorageCraft or anyone else
- Utilize usage reports to assess your usage for the past month