

The purpose of this guide is to help you navigate your Partner Center. You can manage your clients Office 365 accounts, become part of the CSP Program or even manage any Incentives you might be eligible for. Please note that this guide and the contents within are subject to change.

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Qualify for Incentives

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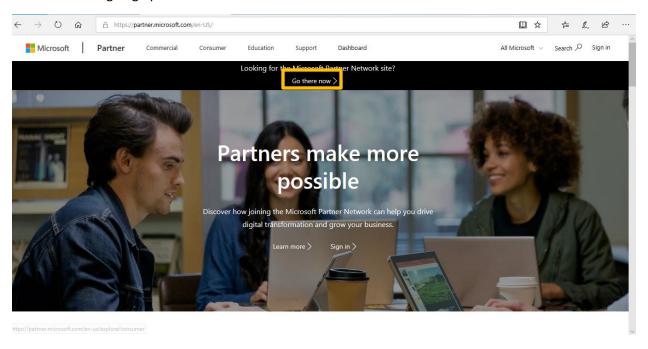
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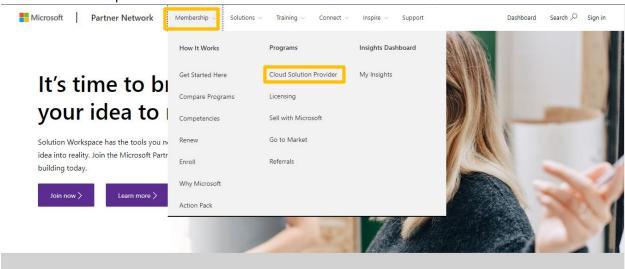
View payouts



1. Log into <u>partner.microsoft.com</u> with partner top-level credentials. Typically, the credentials created when signing up for MPNID.



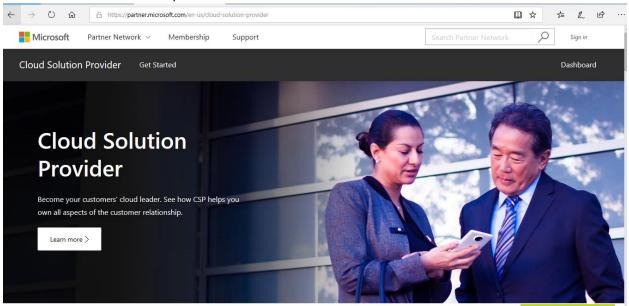
2. Select "Membership" and then "Cloud Solution Provider".



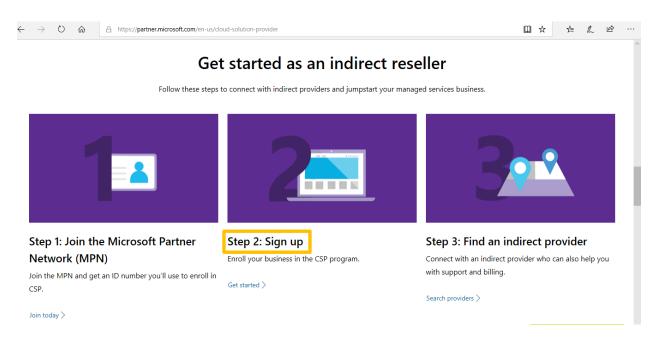
What does it take to be a successful Microsoft partner?



3. You will be taken to the CSP portal for Microsoft Partners.

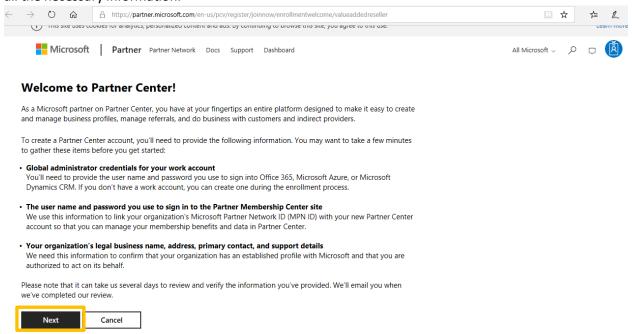


4. From here you will scroll down until you 'Get Started as Indirect Reseller' and select Step 2: Sign Up. (This is assuming that the partner already has a valid MPNID)

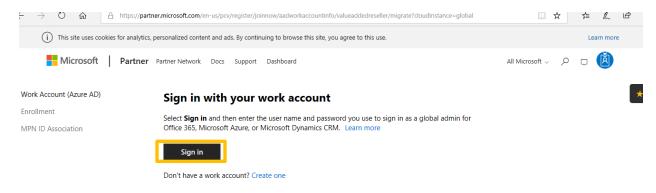




5. You will be directed to the page below where Microsoft will present all the information that is required to enroll in the CSP program. You will click next once you are ready and have gathered all the necessary information.

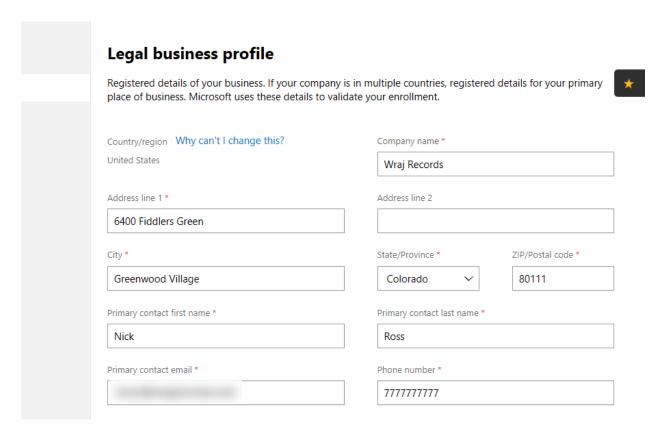


6. After hitting 'Next' you will be prompted to sign in with your Global Admin credentials for Office 365 or Azure account. If you have never created a work account, then you can create a new one and use that to sign in to the partner center dashboard.

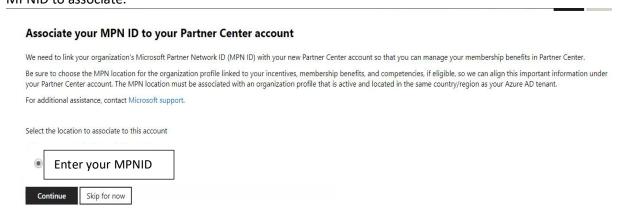




7. Once you have successfully signed in you will asked to Complete Legal Business Profile and then click 'Enroll' at the bottom of the page. You will be sent a verification email once complete.

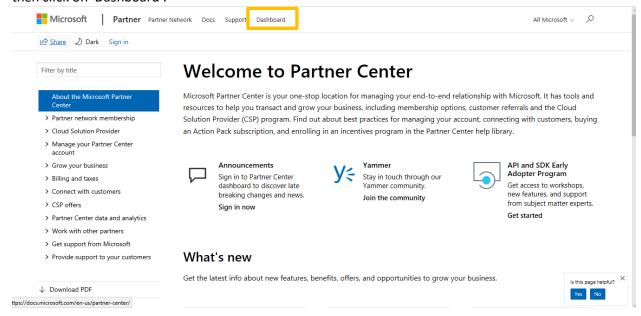


8. Next it will ask you to associate your MPNID to your partner center account. Your MPNID will be pre-populated and all you will have to do is select it or you will need to type in your 7-digit MPNID to associate.



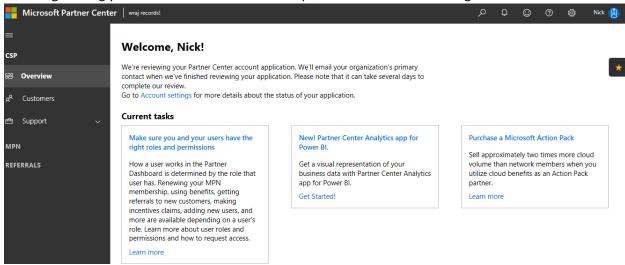


9. You will be re-directed to the new Partner Center Dashboard and asked to sign out and then sign back into the new Partner Center Dashboard. Navigate to partnercenter.microsoft.com then click on 'Dashboard'.

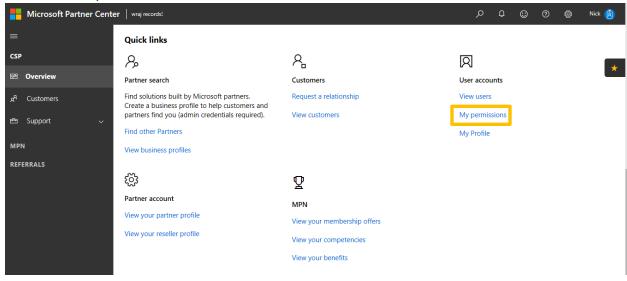




10. You will be directed to the Partner Center Dashboard where you can perform several tasks, including inviting your current customers into the portal for centralized management.

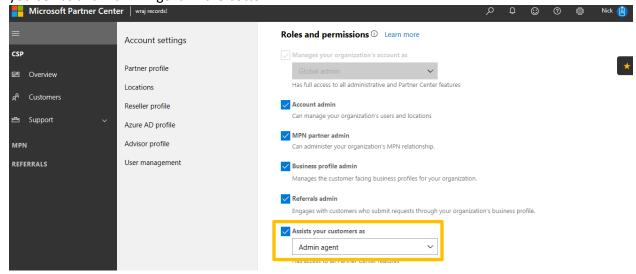


11. On the home page of the partner center dashboard scroll down until you see 'User Accounts' and click on 'My Permissions'.

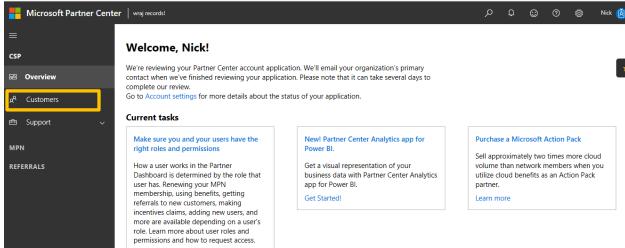




12. In order to have the ability to add Customers into this partner portal, you will need to be given the correct permissions. You will want to select all checkboxes and **most importantly** add yourself as and 'Admin Agent' in the bottom.



13. Once you add the correct permissions, you will need to sign out and sign back into the Partner Dashboard and you will see 'Customers' added under the CSP tab to the left.

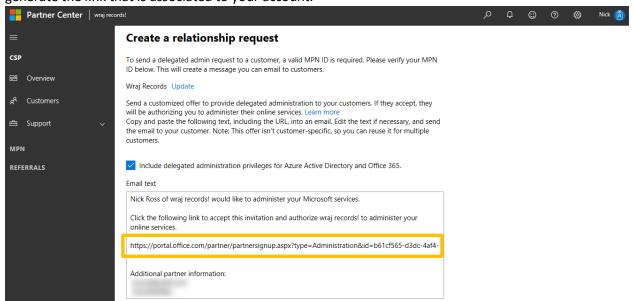




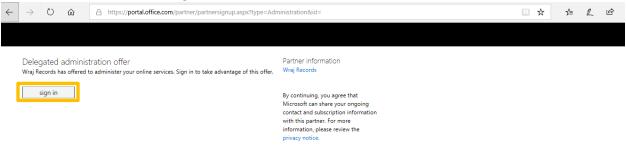
14. Click on the 'Customers' tab to add your existing clients to the Partner dashboard. Then select 'Request a Relationship'.



15. This will generate a templated email that contains the delegated admin link that is needed to add your customer to the partner dashboard. You will also need to input your MPNID to generate the link that is associated to your account.

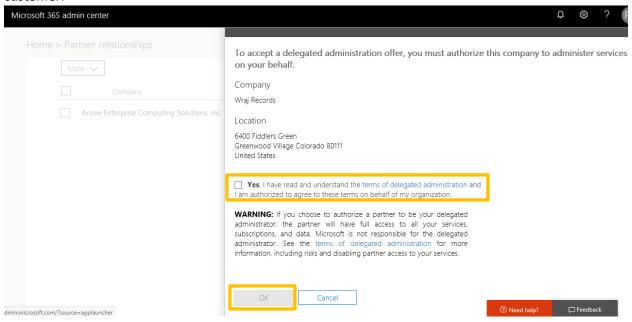


16. To invite your customer into the partner dashboard, you will need to copy and paste the link above into an incognito or private window. This is to prevent automatically signing into the wrong account. You will be prompted to sign in to a Microsoft account and this is where you will need to enter the **Customer's** global admin credentials.





17. A window will open and prompt you to Accept the delegated admin request on behalf of your customer.

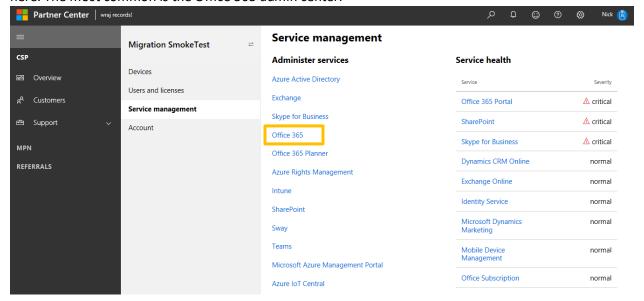


18. You will receive a successful message and this customer will have been added to your Partner Center dashboard. Navigate back to the partner center dashboard and verify that the customer now shows up under the 'Customers' tab.





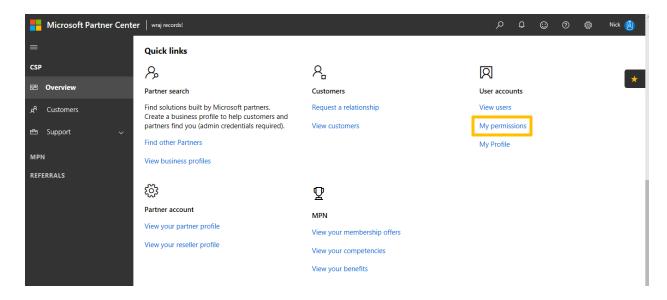
19. You can manage this customer from your Partner Center Dashboard by clicking on the customer name. You will see a list of all available admin centers that you can now login to directly from here. The most common is the Office 365 admin center.



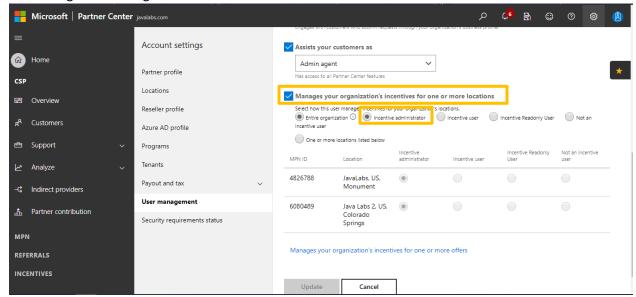
20. Your Partner Center is now fully set up and you can add all of your existing Microsoft customers for centralized management.



21. Setup Incentives in Partner Center by Creating "Incentive Administrators". On the home page of the partner center dashboard scroll down until you see 'User Accounts' and click on 'My Permissions'.

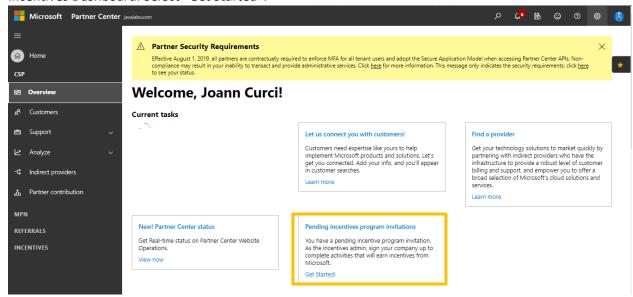


22. Select the option to Manage incentives and then "Incentive Administrator" and update. You will have to sign out and sign back in.





23. After signing back in, select the CSP > Overview tab. You will see a Pending Invitation to your Incentives Dashboard. Select "Get Started".



24. Here you will be brought to an Overview page of your Incentives. Be sure to Enroll in any programs that apply to you. The Programs associated with "CSP Indirect Reseller" are for backend rebates.

